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#### Barksdale Federal Credit Union Financials

	July 2008	July 2009
Shares/Deposits	\$631,089,337	\$784,139,229
Loans	\$380,452,821	\$412,836,344
Reserves	\$80,702,621	\$83,913,404
Assets	\$714,783,781	\$872,281,879
Members	93,794	95,292

All financials are rounded to the nearest dollar.

For more information, center locations and hours, visit www.bfcu.org, or call 318-549-8240 or 800-647-BFCU (2328). CUSCs can be found at www.cuservicecenters.com.

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# Message from

usiness lending is a hot topic in the credit union industry. DA number of credit unions, mostly larger ones, have been in the business lending market for years. Recognizing that the risk posed by these types of loans is far different than the risk of our core consumer business, Barksdale Federal Credit Union has been very cautious about getting involved with business lending. Our board of directors has recognized there are business service needs among our membership, but wanted to be sure we have the expertise to properly evaluate and price business loans.

After much debate and trial and error, our board voted to join with six other Louisiana credit unions to form a business lending Credit Union Service Organization (CUSO) that will provide Barksdale Federal Credit Union with underwriting expertise and proper loan documentation. The CUSO operation will be transparent to our business members. The CUSO will work with members to gather necessary information, evaluate the credit and make a recommendation to the credit union about approval and pricing.

The benefit to the credit union is the possibility of booking loans with higher interest rates than our current investments. The interest rates on U.S. Treasury securities have been so low the past few years that it has been increasingly difficult to pay high rates on deposits to our saving members. The ability to invest in these loans will increase our interest income and, if underwritten properly, will not significantly increase our risk.

We also have an opportunity for a larger impact in the communities we serve. Our target market will be existing small businesses with a proven record of profitability and success. These small businesses create jobs in our market area and those employees will need financial services that Barksdale Federal Credit Union can provide. Over the years, Barksdale Federal has made decisions such as expanding our field of membership to multiple Select Employee Groups and offering checking accounts, home banking and branch offices. This move into small business lending is another step that will allow us to expand our membership benefits.

Also as we look in to the future, a future where the credit union industry is a major player in the political arena, it becomes vital to realize the credit union difference. The greater the understanding of this difference, the greater chance the credit union tax exempt status will be preserved

## the CEO

and accessibility to credit unions will continue for all consumers. Being involved in social responsibility projects helps our local community – and its representatives in state and federal government – better understand the credit union difference.

Barksdale Federal was recently recognized for our social responsibility. We won a first place award in the Dora Maxwell Social Responsibility Recognition Award Program for credit unions. The award program, sponsored by the Louisiana Credit Union League and the Credit Union National Association (CUNA), honors credit unions for their involvement in community projects and activities.

Barksdale Federal's program was in conjunction with the Paint Your Heart Out Shreveport program. Barksdale Federal painted three homes with more than 30 employees and 20 family members volunteering their time. Our employees are proud to give back to the community.

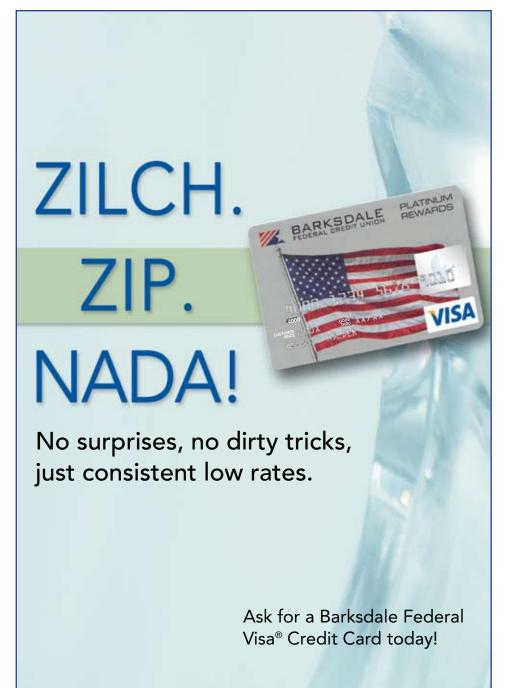
Barksdale Federal's winning entry will advance to the national competition, where it will compete with projects from other credit unions in the same asset category nationwide.

Our community involvement is good not only for the community but for the credit union movement as a whole – something we can all be proud to be a part of.



Sincerely,

Rod Taylor CEO of Barksdale Federal Credit Union





As the October *Membership Matters* is being prepped for production in September, we are working out the details of mobile banking. We are excited for Barksdale Federal Mobile Banking to make its debut. Visit our web site at **www.bfcu.org** for future details.

## Personal Loans Are Available

Te have the money you need for the life you lead. Any time you need extra cash, see us for fast, personal service. We offer you a choice of several types of personal loans based on your specific financial situation. For instance:

> **Personal Line of Credit** – This is a revolving line that gives you easy access to credit at an attractive rate. Once approved, you can access your credit line by check or online banking. As you make

payments to reduce the outstanding debt, the amount again becomes available for use.

A personal line of credit is often used for larger expenses such as a wedding, children's braces, music lessons and home decorating. It can also serve as an instant source of cash for unexpected expenses. It may be tied to your checking account and therefore could serve as overdraft protection.

**Signature Loans** – Your good name and credit history are all you may need to obtain a signature or personal loan. The interest rate is somewhat higher than on a vehicle loan. So they're best used for smaller purchases and short-term needs such as to tide you over when expecting a commission check or to pay for holiday gifts. Monthly payments are based on the loan amount and usually are very affordable.

> Getting approved for your loan has never been easier. Simply stop in at your nearest center, call **800-647-2328**, option **7**, or visit our web site at www.bfcu.org.

## Receiving Notices Your Rate Is on the Rise?

Credit cards have become a hot topic since President Obama signed the Credit Card Accountability, Responsibility and Disclosure (Credit CARD) Act. Most provisions of the new law take effect in February, but a few have been in force since August 2009 and others don't take effect until August 2010. Here are some highlights of the protections for cardholders under the new law.

Effective Aug. 20, 2009, the Credit CARD Act required card issuers to:

- Give cardholders 45 days notice of interest rate, fee and finance charge increases.
- Mail statements at least 21 days before a payment is due.

Beginning Feb. 22, 2010, card issuers must:

- Extend promotional rates for at least six months.
- Apply payments that exceed the minimum to balances with the highest interest rates first.
- Require a co-signer for credit card applicants under age 21.

If you are receiving your 45-day notice of interest rate, fee and finance charge increases from your card issuers, keep in mind that Barksdale Federal offers credit cards with consistent low rates, generous rewards, no annual fee, no cash advance fee and no balance transfer fee - plus friendly service you can count on. Give us a call at 800-647-2328, option 7, or stop by to see us in person.



Directors' Corner

## How Will the Stimulus Bill Help You?



The government's actions to aid struggling businesses have garnered much of the media's attention. However, the recently passed American Recovery and Reinvestment Act of 2009, more commonly known as the stimulus bill, also contains several measures designed to help individuals. Here are a few of the highlights:

- In 2009 and 2010, workers will receive a tax credit equal to 6.2% of their earned income, up to \$400 for individuals and \$800 for married couples. Social Security, SSI, Railroad Retirement and Veterans' Disability Compensation recipients will receive a \$250 credit.
- First-time homebuyers who purchase a primary residence on or after Jan. 1, 2009, and before Dec. 1, 2009, can claim a tax credit equal to 10% of the purchase price of the home, up to \$8,000. Unlike the previous first-time homebuyer tax credit, this one does not need to be repaid as long as you keep the home as your primary residence for at least three years.

• If you purchase a new car this year, you can deduct the sales tax on your federal income tax return. If the car costs more than \$49,500, you can only deduct the sales tax paid on the first \$49,500 of the purchase price.

• For workers who are involuntarily terminated between Sept. 1, 2008, and Dec. 31, 2009, and choose to continue health insurance coverage under COBRA, the government will subsidize 65% of the premiums for up to nine months. Those that turned down COBRA coverage before Feb. 17, 2009, can enroll within 60 days of receiving notice from the former employer of the new regulations.

• Unemployment benefit amounts are temporarily increased by \$25 a week. Additionally, the first \$2,400 received in unemployment benefits will not be taxed this year.

· Computers are now considered a qualified expense for 529 plans. (529 plans are tax-advantaged saving plans that can be used to pay for higher education expenses.)

• The American Opportunity tax credit (which amends the Hope Scholarship tax credit and is available in 2009 and 2010) provides a credit of up to \$2,500 for college tuition and related expenses.

Most of the benefits are phased out at specific income levels. To find out more, visit **www.irs.gov** or consult with a qualified tax advisor.

For more information on the stimulus plan, visit

www.financialstability.gov.

Are You Prepared for the Unexpected?

id you know a disabling injury occurs every second in the United States?1 According to the Council for Disability Awareness, most people associate disability with injuries from an unexpected freak accident, when, in fact, the leading causes of disability in the United States are back injuries and chronic diseases such as heart disease, cancer and diabetes. And, since 90% of disabilities are non-work related,1 chances are if you become disabled, you wouldn't qualify for workers' compensation benefits.

This is why Barksdale Federal Credit Union offers MEMBER'S CHOICE® Credit Disability Insurance on many consumer loans. Credit Disability

Insurance can help keep your family's standard of living if your income is reduced or eliminated due to a total disability.

When you apply for a loan at Barksdale Federal, you receive the added benefit of Credit Disability Insurance. Ask your loan officer at the time you open your loan about Credit Disability Insurance\* and prevent the financial strain of an unexpected disability.

- <sup>1</sup> National Safety Council, Injury Facts, 2008 Edition.
- \* Be sure to read the Credit Insurance Application and Certificate of Insurance, which will explain the exact terms, conditions and exclusions of the policy. Eligibility requirements including age maximums, working requirements, and health questions may apply. Also, benefits may be subject to a waiting

period. The policy may include maximum coverage or benefit amounts and/or durations. Exclusions for pre-existing conditions, normal pregnancy, intentional injury, air travel and/or atomic explosions may apply. MEMBER'S CHOICE® Credit Life and Disability Insurance are underwritten by CUNA Mutual Insurance Society. Enrollment is voluntary and not required to obtain a loan.

**CUNA Mutual Group Proprietary** 

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## **Board Nominations**

Nominating Committee Chairman Huey Lewing has announced the selection of the following candidates to fill three Board of Directors expiring terms.

#### Virgil C. Barnette

Retired CMSGT from Barksdale Air Force Base. Has a broad management background in financial and engineering areas with education in Business Administration. Retired Deputy Chief of Civil Engineering Operations at Barksdale AFB. Serves as Chairman, Board of Directors. Serves on the Legislative Committee of the Louisiana Credit Union League.

#### **Robert Keith Fontenot**

Retired SMSgt from Barksdale AFB in 1995. Presently employed at Overton Brooks VA Medical Center as the Operation Enduring Freedom/Operation Iraqi Freedom (OEF/OIF) Transition Patient Advocate. He served on BFCU's Supervisory Committee from 1997 to 2000 and as Chairman of the Loan Policy Supervisory Committee from 1991 to 1997. Mr. Fontenot has an associate degree in Applied Sciences. He is a member of the Disabled American Veterans and the American Legion. He and his wife, Kay, have three children and three grandchildren. He is an active member of Shady Grove Baptist Church in Bossier City and is pursuing an advanced degree in Biblical Studies.

#### **Bernie Hawk**

Retired United States Air Force in the grade of SMSgt. Served from December 1958 to December 1986. Employed Air Force civil service as the Support Group Executive Officer, and 2 Bomb Wing Protocol Officer July 1987 to May 2001. Education: high school and over 68 credit hours toward a degree in Personnel Management. Volunteers with Barksdale Air Force Base Pharmacy. Member of the Board, Barksdale FCU. Serves on the BFCU Supervisory Committee. Member of Bossier Council of Aging, Member of Shady Grove Baptist Church. Married to Fern Stringer Hawk. They have one daughter, Tammy Nechelle.

Interested members who were not nominated by the committee may be nominated by a signed petition of at least 100 primary members and must contact the Executive Assistant at 318-549-8017 for procedures, forms and instructions.

Candidates must be willing to serve in a volunteer capacity for three years and avail themselves for educational opportunities. Completed petitions must be returned to the Nominating Committee in care of the Executive Assistant, 2701 Village Lane, Bossier City, LA 71112. Petitions will be accepted no later than 5 p.m. on Monday, Nov. 30, 2009.

# Community News



### Out and About

- Barksdale Federal was a Start Line sponsor for the NW LA Heart Walk. Several Barksdale Federal employees also participated in this year's Start Heart Walk held at the Louisiana Boardwalk in northwest Louisiana on Saturday, Sept. 26.
- Barksdale Federal employees were proud to walk in this year's Susan G. Komen Race for the Cure® on Saturday, Sept. 19.
- Barksdale Federal held a Home Buying Seminar at the Rapides Parish Westside Regional Library on Saturday, Sept. 19.
- Barksdale Federal held a Shred Day at our Eastbank Center on Sept. 12. Members and non-members were able to shred up to three bags absolutely free and enjoy food, fun and prizes.
- Barksdale Federal sponsored a table for the Athena Women's Conference held Aug. 27. The Athena Award is presented to an individual involved in the community who has achieved professional excellence and contributes to leadership opportunities for women.
- Barksdale Federal Credit Union sponsored a booth at the Bossier Chamber Business Expo and the Everything Green Expo on Aug. 21.
- · Barksdale Federal organized a Stuff the Bus campaign to collect donations of school supplies and cash for Vernon Parish Schools. The Leesville and Fort Polk Centers served as drop-off locations along with several local businesses. The grand finale took place Aug. 8 at the Leesville Center. Area businesses provided free services and Barksdale Federal provided food, prizes and free shredding of personal documents.
- · Barksdale Federal held a Fraud Prevention Seminar at the Eastbank Center. Cpl. Robert Elliot and Cpl. Tony Rei

- from the Shreveport Police Department discussed Fraud Prevention tips concerning e-mail accounts, online shopping, telemarketer scams, medical fraud and more on Aug. 8.
- Barksdale Federal sponsored KTBS' Operation A+ and donated \$500. Employees raised an additional \$450. Employees also stuffed the bus with school supplies. The Airline Center served as a drop-off location for school supply donations on Aug. 6.
- Congratulations to the Alexandria Center - Barksdale Federal Credit Union was the Central Louisiana Chamber of Commerce's Business of the Week in July.
- Barksdale Federal contributed \$3,000 to the Veterans Avenue of Flags Dedication Ceremony, which took place at the Northgate Center on July 4.

## New South Bossier Center -Grand Opening

South Bossier, located at 5490 Barksdale Blvd, Bossier City, celebrated their Grand Opening in September. The once drive-thru-only location is now a full service center.

### Welcome New SEGs

Home Assistance Services - Shreveport

Omni Specialty Packaging - Shreveport

Redwood Motor Inn - Leesville

Marler Ford - Dry Prong

First Baptist Church - New Llano

## Stuff the Bus & Shred Day Fun



Sydney Parker has her finger imprint placed on an identification card at the D.A.R.E. booth.



Mia Blakes gets her face painted.

### Rates and Dates

Account	Rate	APY*
Prime Savings	1.00%	1.00%
Sp. Purpose Savings	1.00%	1.00%
Children's Savings	1.00%	1.00%
Christmas Club	4.00%	4.00%
IRA Prime Savings	1.00%	1.00%
Regular Checking	0.50%	0.50%
Plus Checking	0.75%	0.75%
High Five Checking	0.50%	0.50%

\* Annual Percentage Yield.

Rates effective Sept. 1, 2009. Rates subject to change without notice.





## Holiday Closings

Barksdale Federal Credit Union will be closed for the following holidays:

Veterans Day Nov. 11 Thanksgiving Nov. 26 Christmas Dec. 25 New Year's Day Jan. 1



2701 Village Lane Bossier City, LA 71112

318-549-8240 www.bfcu.org

> Report lost or stolen credit or debit cards, after hours 800-543-5073 or international 727-570-4881.



## Tips for Traveling During the Holidays

If you plan on traveling during the holidays, please give us a call. We can ensure your Barksdale Federal VISA® credit and debit card are ready for the trip. Our fraud protection service picks up your out-of-the-area transactions, and –





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